CONTENTS OF VOLUME 10

Volume 10, Number 1 **Spring 2001**

Daniel F. Spulber
Introduction to Volume Ten 1

Special Issue
Integrating Market and Nonmarket Strategies

Pablo T. Spiller *Introduction* 3

David P. Baron *Private Politics, Corporate Social Responsibility, and Integrated Strategy* 7

David P. Baron *Theories of Strategic Nonmarket Participation: Majority-Rule and Executive Institutions* 47

John M. de Figueiredo and Emerson H. Tiller *The Structure and Conduct of Corporate Lobbying: How Firms Lobby the Federal Communications Commission* 91

Witold J. Henisz and Bennet A. Zelner *The Institutional Environment for Telecommunications Investment* 123

Timothy J. Feddersen and Thomas W. Gilligan *Saints and Markets: Activists and the Supply of Credence Goods* 149

Volume 10, Number 2 **Summer 2001**

Eric J. Friedman and Paul Resnick *The Social Cost of Cheap Pseudonyms* 173

Lynne Pepall and George Norman *Product Differentiation and Upstream-Downstream Relations* 201

Byong-Duk Rhee and Seth W. Norton *Strategic Quality Decisions under Heterogeneous Resource Endowments* 235

Indranil Chakraborty and Richard Engelbrecht-Wiggans *Corners in Auctions* 265

John S. Hughes and Jennifer L. Kao *Vertical Integration and Proprietary Information Transfers* 277

Volume 10, Number 3 **Fall 2001**

Antonio E. Bernardo and Ivo Welch *On the Evolution of Overconfidence and Entrepreneurs* 301

Thomas-Olivier Léautier *Electricity Auctions* 331

Roberta Dessí *Implicit Contracts, Managerial Incentives, and Financial Structure* 359

Thomas Rønde *Trade Secrets and Information Sharing* 391

Heidrun C. Hoppe and Ulrich Lehmann-Grube *Second-Mover Advantages in Dynamic Quality Competition* 419

Midori Hirokawa and Dan Sasaki *Endogenously Asynchronous Entries into an Uncertain Industry* 435

Volume 10, Number 4 **Winter 2001**

B. Douglas Bernheim and Lee S. Redding *Optimal Money Burning: Theory and Application to Corporate Dividends* 463

Kenneth S. Corts *The Strategic Effects of Vertical Market Structure: Common Agency and Divisionalization in the US Motion Picture Industry* 509

Lucio Fuentelsaz and Jaime Gomez *Strategic and Queue Effects on Entry in Spanish Banking* 529

Satya P. Das and Sarbajit Sengupta *Asymmetric Information, Bargaining, and International Mergers* 565

Maitreesh Ghatak and Raja Kali *Financially Interlinked Business Groups* 591

Mark N. Hertzendorf and Per Baltzer Overgaard *Price Competition and Advertising Signals: Signaling by Competing Senders* 621